STATISTICAL OFFICE OF
MONTENEGRO

METHODOLOGICAL GUIDELINES

TURNOVER IN WHOLESALE TRADE

Podgorica, November 2026

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Legal basic

The legal basis for the implementation of the survey on turnover in wholesale trade is the Law on Official Statistics and Official Statistical System of Montenegro (Official Gazette of Montenegro No 18/12, 47/19 and 23/25) and the Annual plan of Statistical Surveys.

METHODOLOGICAL GUIDELINES

The Aim of the statistical survey

The aim of the survey is to collect the data necessary for the calculation of wholesale trade indices at the level of commodity groups according to the COICOP classification.

Sources and methods of data collection

The survey method is sampling.

Data are collected through the Annual Wholesale Trade Survey (TRG-16V), based on a sample of reporting units representing the movement of total goods traffic.

The reporting unit receives questionnaires and instructions from the competent statistical office.

In the wholesale trade survey data reporting method is applied.

Observation units

Observation units are all companies whose main activity is the wholesale trade and which are included in the statistical business register in the field of 46 classification of activities NACE Rev.2 as well as companies (KAU) whose business units are engaged in wholesale trade.

Coverage

The sample frame was formed on the basis of data from the Statistical Business Register, which covers all active companies in the field of wholesale trade (area 46, activity classification NACE Rev.2) as well as companies (KAU) whose business units are engaged in wholesale trade. Enterprises whose turnover is zero are excluded from the frame.

Sample: Stratified sample.

Sampling and methods of estimation:

Initial weight W, W = 1/f, where f = nh/Nh (nh – sample size in a certain class of reporting units, Nh – total number of reporting units in that class obtained from the database). Depending on the results obtained from the fiels, the initial weight is adjusted for the non-response rate.

The sample stratification is done according to the size of turnover and by groups of activities of the company.

In terms of turnover, companies are classified into five classes in accordance with accounting standards, as shown in Table 1:

Table 1. Class by turnover

Class	Turnover, EUR
1	0 - 24 999
2	25 000 - 199 999
3	200 000 - 999 999
4	1 000 000 - 4 999 999
5	more than 5 000 000

Definitions of basic concepts – indicators

Turnover of goods without VAT is the value of total turnover in wholesale trade recorded by the company within the reporting year in Montenegro without VAT, and expressed in euro. These data are provided based on the accounting records.

Compliance with international standards and recommendations

Turnover in the wholesale trade survey is harmonized with the Classification of activities of NACE Rev. 2 and COICOP Classification.

Confidentiality

Data obtained from reporting units represents an official secret and is used only for statistical purposes, and cannot be published or made available to any user. The results of the survey are published at the aggregated level, and the privacy of the individual data is completely ensured.

Organisation of the survey

In accordance with the Plan and Program of Statistical Surveys, the organization of the survey refers to the preparation of questionnaires and instructions to the reporting units, the collection, processing, and dissemination of data.

Dissemination

Turnover in wholesale trade is published according to the Statistical Release Calendar in the Annual release of turnover in wholesale trade and the Statistical yearbook on the website of the Statistical Office of Montenegro.

Revision of data

The Statistical Office has adopted the revision policy, and it is available on the website: Revision policy. Survey on Wholesale uses regular revisions. Large and unplanned audits are only used in the specific cases defined by the revision policy.

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