

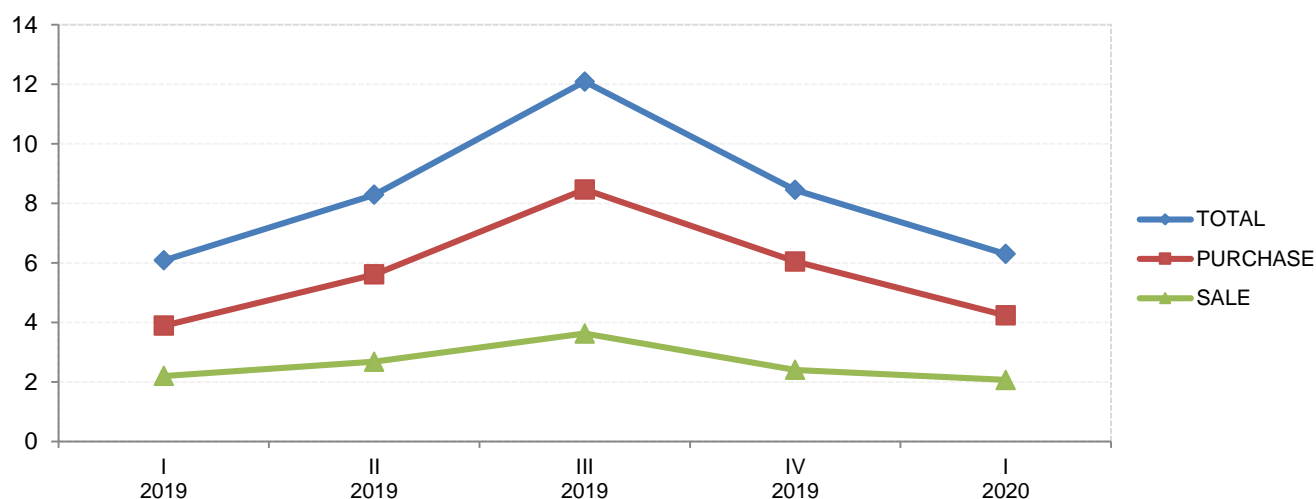
## Purchase and sale of agricultural, forestry and fishery products *first quarter of 2020*

The value of the purchase and sale of the agricultural, forestry and fishery products by business entities and agricultural cooperatives with two and more employees in the first quarter of 2020 was 6.3 million EUR, from which the value of the sale of the own production of business entities was 2.1 million EUR or 33.3%, while the value of the purchase from individual agricultural producers was 4.2 million EUR or 66.7%.

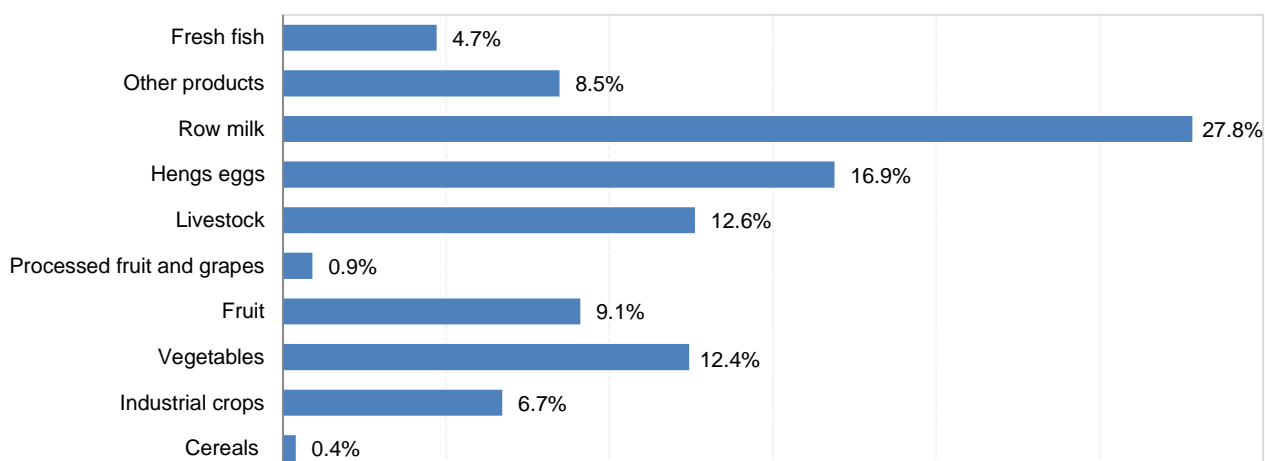
The value of the purchase and selling of the agricultural, forestry and fishery products by business entities and agricultural cooperatives with two and more employees, increased in the first quarter of 2020 comparing to the same quarter of previous year for 3.5%, from which the value of own production of business entities decreased for 6.1%, and the value of purchase of agriculture products from individual producers decreased for 8.9%.

In the structure of the value of purchase and selling of agricultural, forestry and fishery products in the first quarter of 2020 participate row cow milk with 27.8%, hen's eggs with 16.9%, livestock by types and categories with 12.6%, vegetables with 12.4%, fruit with 9.1%, other products with 8.5%, industrial crops 6.7%, fresh fish with 4.7%, processed fruit and grapes with 0.9% and cereals with 0.4%.

**Graph 1. Value of the purchase and sale of agricultural, forestry and fishing products by quarters (mil. EUR)**



**Graph 2 Structure of purchase and sale of agricultural, forestry and fishing products in the first quarter 2020**



**Table 1. Value of purchased and sold agricultural, forestry and fishing products**

thous. EUR

|                                                             | IQ 2019        | IIQ 2019       | IIIQ 2019       | IVQ 2019       | IQ 2020        | <u>IQ 2020</u><br><u>IVQ 2019</u> | <u>IQ 2020</u><br><u>IQ 2019</u> |
|-------------------------------------------------------------|----------------|----------------|-----------------|----------------|----------------|-----------------------------------|----------------------------------|
| <b>TOTAL</b>                                                | <b>6 085.0</b> | <b>8 288.0</b> | <b>12 093.0</b> | <b>8 452.0</b> | <b>6 297.0</b> | <b>74.5</b>                       | <b>103.5</b>                     |
| Purchase of agricultural products from individual producers | 3 887.0        | 5 611.0        | 8 467.0         | 6 046.0        | 4 232.0        | 70.0                              | 108.9                            |
| Sale from own production of business entities               | 2 198.0        | 2 677.0        | 3 626.0         | 2 406.0        | 2 065.0        | 85.8                              | 93.9                             |

**Table 2. Value of purchased and sold agricultural, forestry and fishing products, by groups of products, first quarter of 2020**

thous. EUR

|                            | Total          | Purchase       | Sale           |
|----------------------------|----------------|----------------|----------------|
| Cereals                    | 22.0           | 10.0           | 12.0           |
| Industrial crops           | 423.0          | 197.0          | 226.0          |
| Vegetables                 | 783.0          | 782.0          | 1.0            |
| Fruit                      | 573.0          | 572.0          | 1.0            |
| Processed fruit and grapes | 57.0           | -              | 57.0           |
| Livestock                  | 794.0          | 718.0          | 76.0           |
| Hengs eggs                 | 1 063.0        | 212.0          | 851.0          |
| Row milk                   | 1 753.0        | 1 622.0        | 131.0          |
| Other products             | 533.0          | 119.0          | 414.0          |
| Fresh fish                 | 296.0          | -              | 296.0          |
| <b>TOTAL</b>               | <b>6 297.0</b> | <b>4 232.0</b> | <b>2 065.0</b> |

## METHODOLOGICAL EXPLANATION

### Sources and methods of data collection

Monthly statistical survey collects data on the value, quantities and average producer prices of agricultural, forestry and fishery products. There are collected data on quantities and values of purchased products by individual products and enterprises. Report on purchase is submitted by enterprises and agricultural cooperatives dealing with purchase of agricultural products directly from individual products, with the aim of sale and/or fabrication of purchased products. Report is also submitted by business entities (purchase stations) which are part of trade, industrial and other enterprises, if they deal with purchase of agricultural products. In addition, there are collected data on sell of agricultural data from own production of agricultural enterprises and agricultural cooperatives and units, as well dealing with agricultural production and sale and they are within the non-agricultural enterprises.

### Coverage

The purpose of survey is collection of data on average purchase and sale producer prices of agricultural, forestry and fishery products.

Criteria for coverage of legal entities are number of workers (from 2 and more employed workers).

We would like to point out that because of criteria for coverage data received do not present total purchase and sale in territory of Montenegro.

The questionnaire contains quantities, values and average prices.

Regarding its contents, the questionnaire has been harmonised with the Handbook for EU Agricultural Price Statistics, 2008.

### Definitions

**Quantities sold** are deliveries of agricultural products to other enterprises because of fabrication and /or sale. Deliveries of processed agricultural products are only for those products received by fabrication of raw materials from own production, deliveries to own shops which deal with retail trade of agricultural products, direct retail trade delivery of agricultural products performed by producers of agricultural products outside of shops, deliveries of fatten livestock (it is presented quantity representing increase, i.e. the difference in the weight among purchased and sold livestock heads purchased from enterprises, cooperatives or individual producers with the aim of delivery).

There are no considered as delivered quantity processed products made of raw materials purchased by other enterprises and individual producers.

**Value of sold agricultural products** is value of delivered (sold) products from own production by selling producer prices. In the value of sold products there are included all costs related to preparation of products for delivery to the place of loading (sorting, packaging, transport to the place of loading). The value of delivery to own retail trade shops is calculated by producers' selling prices (calculation prices, without trading margin and taxes).

**Purchased quantities** are those quantities of agricultural products overtaken during reporting month directly from individual producers. Purchased prices comprise all types of purchase, including products received from cooperatives for services performed, work and spent equipment, as well as for products deriving from exchange of products (common harvest, exchange of cereals for flour etc.). Cereals with moisture above allowed should be re-calculated in dry grain, and slaughtered livestock and poultry into live measure.

**The value of the purchase** is expressed in prices that enterprises pay purchased products to individual producers.

**Bonuses** that individual producers receive for delivered products are not included in the value of purchase.

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